

TECH



CANDY



KNIVES



SUNGLASSES



SMITH^{co.}
DISTRIBUTING

PREMIUM SERVICE - PRODUCTS & MARGINS

ONE PARTNER. MULTIPLE PROFIT CENTERS.

SPRING: 2027



SMITH^{co.} DISTRIBUTING

PREMIUM SERVICE · PRODUCTS & MARGINS



FAST & RELIABLE

Speed matters.
We deliver



SERVICE THAT SELLS

Real people. Real answers.
Real fast.

On behalf of our entire team, thank you for taking the time to learn more about Smith Co Distributing.

Since 2011, we've been committed to helping retailers, wholesalers, and distributors grow their businesses through innovative products, exceptional service, and profitable opportunities.

Today, Smith Co Distributing manufactures, imports, and distributes a diverse portfolio of brands across confectionery, technology accessories, apparel, novelty, seasonal, and impulse-driven categories. **Our focus is simple: Deliver products that create excitement, drive sales, and generate strong margins.**

What sets us apart is our ability to move quickly. We continuously identify emerging trends, develop new products, and provide our customers with high-margin, fast-turn profit centers designed to perform at retail.

As we've grown, our commitment has never changed. We believe in putting customers first, acting with integrity, embracing innovation, and building lasting partnerships. Every decision we make is guided by one goal, helping our customers succeed.

With nationwide sales coverage, global sourcing capabilities and a growing distribution footprint, we're proud to serve customers across the country while maintaining the responsiveness and flexibility of a true partner.

Most importantly, none of our success would be possible without the trust of our customers, vendors, employees, and business partners. For that, I am sincerely grateful.

Thank you for the opportunity to earn your business. We look forward to growing together.

Sincerely,

Tyler Smith

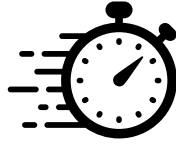
Founder & President
Smith Co. Distributing

WHY PARTNER WITH SMITH CO. DISTRIBUTING?



PROFIT FOCUSED

High margin, impulse driven
Products that deliver results.



TREND DRIVEN

We stay ahead of what's hot
so you can too.



ONE STOP SHOP

Thousands of products.
Endless possibilities.



FAST & RELIABLE

Speed matters.
We deliver



SERVICE THAT SELLS

Real people. Real answers.
Real fast.



BUILT TO GROW

We grow when
you grow.

THE SMITH CO. ECOSYSTEM

A powerful ecosystem of brands,
products and services built to fuel
your success.

We make it easy to find what sells,
simplify how you buy, and
maximize what you earn.

ONE PARTNER.
ENDLESS POSSIBILITIES.
REAL RESULTS.

MORE THAN A DISTRIBUTOR. A GROWTH PARTNER.

We don't just ship product.

We help retailers identify trends, create excitement,
increase margins and grow sales.

ORDER TODAY:



866. 882. 6674



SALES@DSDEXPRESS.NET

BUILT TO WIN. DESIGNED FOR YOU.



63,000+ SQ. FT. WAREHOUSE

Large scale. Built for
efficiency and
speed.



COAST TO COAST REP COVERAGE

Nationwide network
of trusted partners.



4,500+ PRODUCTS

Across 45+ profit
driving categories.



FAST TURN QUICK SHIP.

Agile. Efficient.
Reliable.



CUSTOMER FOCUSED

Your Success is our
mission.

COMPLETE TECH SPINNER

Power banks, Cables, Home Chargers, 12v Chargers & Sunglasses

Contact for full and customizable planogram

AVERAGE MONTHLY
PROFITS PER STORE

\$610+

CALCULATED AT 50% MARGIN

BIG COMBO SPINNER

FOUR SIDED - SPINNING DISPLAY

SKU #	800-78620
Unit Count	384
Unit SRP	\$7.99 - \$31.99

**DOUBLE THE SPACE.
DOUBLE THE OPPORTUNITY.**

Give your customers more variety and your store more selling power with our expanded display. Featuring twice the capacity, it's designed to maximize product selection, increase impulse purchases, and reduce refill frequency.



TWICE THE CAPACITY



MORE PRODUCT VARIETY



FEWER REFILLS



HIGHER SALES POTENTIAL



TECH CENTER SLIM

Powerbanks, Cables, Home Chargers, 12v Chargers & Sunglasses

Contact for full and customizable planogram

AVERAGE MONTHLY
PROFITS PER STORE

\$338+

CALCULATED AT 50% MARGIN

LITTLE COMBO SPINNER

FOUR SIDED - SPINNING DISPLAY

SKU #	800-78630
Unit Count	192
Unit SRP	\$7.99 - \$31.99



YOUR DISPLAY. YOUR WAY.

Choose from our proven planograms or create a custom product mix designed specifically for your store.



READY-TO-MERCHANDISE DISPLAYS



CUSTOM PRODUCT ASSORTMENTS



FLEXIBLE PROGRAMS



BUILT TO MAXIMIZE SALES



AUDIO OPEN STOCK



XR10R DYNAMIC EARBUDS AUX INPUT - WIRED EARBUDS

SKU #	103-78257
Unit Count	1
Unit SRP	\$7.99



XR20R DYNAMIC EARBUDS USBC INPUT - WIRED EARBUDS

SKU #	103-78256
Unit Count	1
Unit SRP	\$9.99



XR10W DYNAMIC EARBUDS AUX INPUT - WIRED EARBUDS

SKU #	103-78258
Unit Count	1
Unit SRP	\$7.99



XR20B DYNAMIC EARBUDS USBC INPUT - WIRED EARBUDS

SKU #	103-78255
Unit Count	1
Unit SRP	\$9.99



CT - ELITE - XR50 LONG RAGNE GAMING EARBUDS

SKU #	103-78266
Unit Count	1
Unit SRP	\$24.99



CT - ELITE - XR40 SPORT WIRELESS EARBUDS

SKU #	103-78265
Unit Count	1
Unit SRP	\$19.99

TECH COUNTER TOWERS

AVERAGE MONTHLY
PROFIT RANGE

\$203 - \$430+

CALCULATED AT 50% MARGIN

HOLDS 4 - 9 BOXES OF LOOSE TECH

Choose From:

USBC Cables
USBA Cables
Micro USB Cables
Lightening Cables

Home Chargers
12v Chargers
Dongles
Earbuds



SINGLE TOWER

ACRYLIC COUNTER DISPLAY

SKU #	103-B1x4Acrylic
Unit Count	90
Unit SRP	\$5.99 - \$14.99

DUAL TOWER

ACRYLIC COUNTER DISPLAY

SKU #	103-B2x3Acrylic
Unit Count	140
Unit SRP	\$5.99 - \$14.99

TRIPLE TOWER

ACRYLIC COUNTER DISPLAY

SKU #	103-B2x3Acrylic
Unit Count	214
Unit SRP	\$5.99 - \$14.99

10 FOOT LONG CHARGING CABLE



18 WATT - NYLON BRAIDED - TANGLE FREE
(6 Colors available)



AVERAGE MONTHLY PROFITS PER STORE

\$187+

CALCULATED AT 50% MARGIN

10 FOOT CHARGING CABLES SPINNING HD - METAL DISPLAY

SKU #	800-10400C
Unit Count	72
Unit SRP	\$19.99



LIGHTNING TO USB-C

SKU #	103-04125
Display QTY	18
Unit SRP	\$16.99



USB-C TO USB-C

SKU #	103-04152
Display QTY	18
Unit SRP	\$16.99



LIGHTNING TO USB-A

SKU #	103-04121
Display QTY	18
Unit SRP	\$12.99



USB-C TO USB-A

SKU #	103-04132
Display QTY	18
Unit SRP	\$12.99



60 WATT **ULTRA FAST** **CHARGING** **UNIVERSAL** **5-IN-1** **CABLE**

**AVERAGE MONTHLY
PROFITS PER STORE**

\$192+

CALCULATED AT 40% MARGIN

5 IN 1 - 6' UNIVERSAL CABLE

SPINNING HD - METAL DISPLAY

SKU #	103-78143
Unit Count	48
Unit SRP	\$19.99

CHARGING SIDE	POWER SIDE
USBC, MICRO USB & LIGHTENING	USBC & USBA
	

AVERAGE MONTHLY
PROFITS PER STORE

\$538+

CALCULATED AT 50% MARGIN

METAL FLOOR DISPLAY
WITH POWER DELIVERY

SKU #	CAT-FLOOR-PD2
Unit Count	56
Unit SRP	\$9.99 - \$59.99

8 WALL ADAPTERS - 8 POWER ADAPTERS

20 CABLES - 3 POWER PACKS

3 EARBUDS - 6 SPEAKERS

Contact for full planogram





CAT® MOBILE ACCESSORIES

CABLES • ADAPTERS • CAR CHARGERS • SPEAKERS

35 WALL ADAPTERS - 30 POWER CABLES

18 CAR ADAPTERS - 4 POWER PACKS

Contact for full planogram



CARDBOARD FLOOR DISPLAY

WITH POWER DELIVERY

SKU #	CAT-FLOOR-PD3
Unit Count	87
Unit SRP	\$9.99 - \$29.99

AVERAGE MONTHLY PROFITS PER STORE

\$450+

CALCULATED AT 50% MARGIN



MOBILE ACCESSORIES



FAST TURNS

STRONG MARGINS

INNOVATIVE PRODUCTS

08



THE ROCKET CHARGE PROGRAM: SELL MORE, EARN MORE!

A high-margin, high-demand program for gas stations, c-stores, and travel stops.

AVERAGE MONTHLY
PROFITS PER STORE

\$435+

CALCULATED AT 50% MARGIN

24 PIECE - COUNTER DISPLAY

3 UNITS X 8 STYLES

SKU #	321-83283
Unit Count	80
Unit SRP	\$12.99 - \$32.99



PRE-PACKED DISPLAY INCLUDES

SUNGLASSES

48PCS / 3 UPCS

OF OUR BEST
SELLING STYLES

TECH

64PCS / 28 UPCS

OF THE FASTEST SELLING
CHARGERS AND CABLES
HOME CHARGERS
CAR CHARGERS
10FT CABLES
POWER BANKS + MORE

THINK
OUTSIDE
THE BOX



SUNGLASSES



POWER BANKS



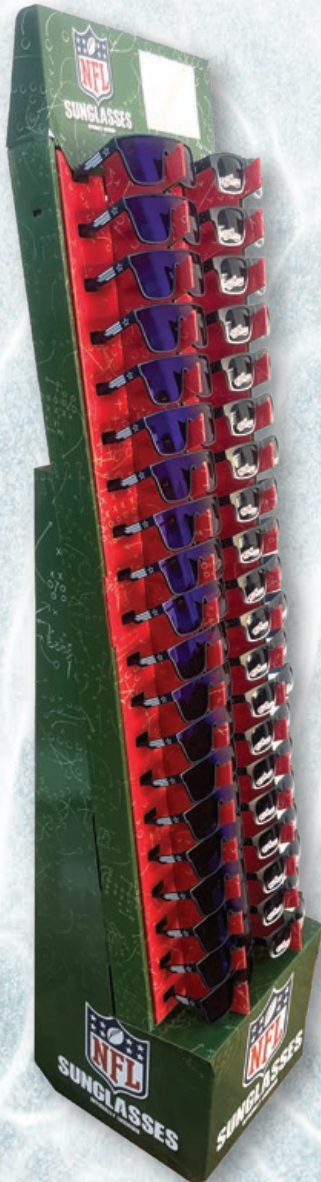
CABLES



DONGLES



OFFICIALLY LICENCED SUNGLASSES



40 PIECE - FLOOR DISPLAY 2 DIFFERENT GLASS STYLES

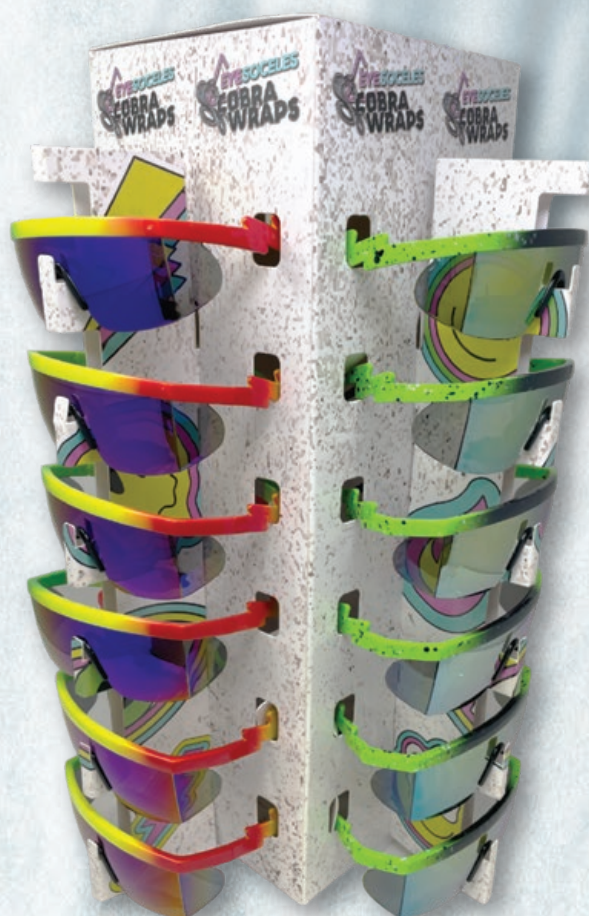
SKU #	091-NFL
Unit Count	40
Unit SRP	\$19.99

36 PIECE - COUNTER DISPLAY 3 UNITS X 8 STYLES

SKU #	426-00913
Unit Count	36
Unit SRP	\$19.99



COBRAWRAPS



48 PIECE - FLOOR DISPLAY

2 DIFFERENT GLASS STYLES

SKU #	091-08051
Unit Count	48
Unit SRP	\$19.99

24 PIECE - COUNTER DISPLAY

4 STYLES

SKU #	091-CobraCounterTop
Unit Count	24
Unit SRP	\$17.99

48 PIECE - FLOOR DISPLAY

2 DIFFERENT GLASS STYLES

SKU #	091-08035
Unit Count	48
Unit SRP	\$17.99

LED 360* ROTATING KNIFE DISPLAY



FEATURING:
GENERIC & SPECIFIC UPC TAGS



AVERAGE MONTHLY
PROFITS PER STORE

\$573+

CALCULATED AT 50% MARGIN

100 PIECE - FLOOR DISPLAY
LED LIGHTS & ROTATES 360*

SKU #	800-78703
Unit Count	100
Unit SRP	\$14.99 - \$24.99





ROTATING COUNTER KNIFE DISPLAY



HUNDREDS
OF STYLES
AVAILABLE

32 PIECE - COUNTER DISPLAY

LED LIGHTS & ROTATES 360*

SKU #	800-20508
Unit Count	32
Unit SRP	\$14.99 - \$24.99

AVERAGE MONTHLY
PROFITS PER STORE

\$117+

CALCULATED AT 50% MARGIN

MUNCH MALLOWS



72 PIECE - FLOOR DISPLAY

SHIPS FULLY LOADED

SKU #	013-00819
Unit Count	72
Unit SRP	\$5.99 - \$7.99



JUMBO TOOTY FROOTY

SKU #	103-00823
Display QTY	12
Unit SRP	\$5.99 - \$7.99



MIXED

SKU #	103-00827
Display QTY	12
Unit SRP	\$5.99 - \$7.99



SOUR MIXED

SKU #	103-00831
Display QTY	12
Unit SRP	\$5.99 - \$7.99



TOOTY FROOTY

SKU #	103-00825
Display QTY	12
Unit SRP	\$5.99 - \$7.99



CHOCOLATE

SKU #	103-00829
Display QTY	12
Unit SRP	\$5.99 - \$7.99

**NEW
& IMPROVED
FLAVOR**

MUNCH MALLOWS

SMOOTH CANDY COATING
SOFT MARSHMALLOW FILLING
& BURSTING WITH FLAVOR!



ASK YOUR REP ABOUT
SEASONAL OFFERINGS!

120 PIECE - FLOOR DISPLAY

ROTATES 360*

SKU #	013-00820
Unit Count	120
Unit SRP	\$5.99 - \$7.99

24 PIECE - COUNTER DISPLAY

SHIPS FULLY LOADED

SKU #	013-00837
Unit Count	24
Unit SRP	\$1.99 - 2.99



FROOTY FRIES

TASTY MARSHMALLOW GUMMIES



THE ULTIMATE!
MARSHMALLOW GUMMY TREAT



Dual Texture Delight



Unique Candy Experience



TASTY MARSHMALLOW GUMMIES

FROOTY FRIES

THE ULTIMATE!
MARSHMALLOW GUMMY TREAT

72 PIECE - FLOOR DISPLAY

SHIPS FULLY LOADED

SKU #	013-09286
Unit Count	72
Unit SRP	\$5.99 - \$7.99



FROOTY FRIES

SKU #	103-09284
Display QTY	72
Unit SRP	\$5.99 - \$7.99

LUCKY LIGHTERS

HANDCRAFTED - DURABLE - WINDPROOF LIGHTERS

GENERIC
UPC
AVAILABLE



LED Magnetic
Header



Integrated LED
Lighting



FULL BRASS



REFILLABLE



WINDPROOF

AVERAGE MONTHLY
PROFITS PER STORE

\$90+

CALCULATED AT 50% MARGIN

30 PIECE - COUNTER DISPLAY

SPINS 360*

SKU #	311-09179
Unit Count	30
Unit SRP	\$29.99

DOZENS
OF STYLES
AVAILABLE



63 PIECE - FLOOR DISPLAY

SHIPS FULLY LOADED

SKU #	427-08669
Unit Count	63
Unit SRP	\$5.99 - \$17.99



40 PIECE - COUNTER DISPLAY

SHIPS FULLY LOADED

SKU #	427-08668
Unit Count	40
Unit SRP	\$5.99



**PREBOOK
NOW!**



FREEZE DRIED COFFEE

Just Add Hot or Cold Water!



WHAT IS
FREEZE DRIED COFFEE?



LESS HASSLE & CLEANUP!
MORE FLAVOR & AROMA
ENERGY & FTW



3 PACK - FREEZE DRIED COFFEE

Unit SRP

\$5.99

ROASTS: LIGHT - MEDIUM - DARK & VARIETY PACK



12 PACK - FREEZE DRIED COFFEE

Unit SRP

\$17.99

ROASTS: LIGHT - MEDIUM - DARK & VARIETY PACK

I DRANK TODAY KOOZIES



192 PIECE - FLOOR DISPLAY

HEAVY DUTY - ROTATES 350*

SKU #	800-10400E
Unit Count	192
Unit SRP	\$4.99

**AVERAGE MONTHLY
PROFITS PER STORE**

\$102+

CALCULATED AT 50% MARGIN



AVERAGE MONTHLY PROFITS PER STORE

\$15+

CALCULATED AT 50% MARGIN

12 PIECE - CLIP STRIP

HANG BY HOOK OR SUCTION CUP

SKU #	800-00103
Unit Count	12
Unit SRP	\$4.99

HUNDREDS
OF STYLES
AVAILABLE
GENERIC
UPCS
AVAILABLE



24 PIECE - COUNTER DISPLAY

SHIPS FULLY LOADED

SKU #	196-KooziePDQ
Unit Count	24
Unit SRP	\$4.99

AVERAGE MONTHLY PROFITS PER STORE

\$25+

CALCULATED AT 50% MARGIN





HUNDREDS
OF STYLES
AVAILABLE
GENERIC
UPCS
AVAILABLE



40 PIECE - FLOOR DISPLAY

HEAVY DUTY - ROTATES 350*

SKU #	800-10400H
Unit Count	140
Unit SRP	\$24.99

AVERAGE MONTHLY
PROFITS PER STORE

\$75+

CALCULATED AT 50% MARGIN



EASY TO STOCK. EASY TO DISPLAY. EASY TO SELL. EASY TO REORDER!



HUNDREDS OF DESIGNS



IMPULSE FRIENDLY PRICE POINT



SMALL FOOTPRINT. BIG PROFIT.



YEAR ROUND SELLING POWER

FAST TURNS

STRONG MARGINS

INNOVATIVE PRODUCTS

DOZENS
OF STYLES
AVAILABLE



204 PIECE - FLOOR DISPLAY
204 PAIRS - 20+ CATEGORIES

SKU #	800-00903
Unit Count	204
Unit SRP	\$5.99 - \$7.99



96 PIECE - FLOOR DISPLAY
CHRISTMAS SOCKS

SKU #	077-Q4ShipperH
Unit Count	96
Unit SRP	\$7.99



96 PIECE - FLOOR DISPLAY
REGULAR ASSORTMENT

SKU #	077-S78669
Unit Count	96
Unit SRP	\$7.99



48 PIECE - FLOOR DISPLAY
SOCKS & MUGS

SKU #	078-08576
Unit Count	48
Unit SRP	\$7.99



96 PIECE - FLOOR DISPLAY
HIGH TIMES MAGAZINE

SKU #	420-81154
Unit Count	96
Unit SRP	\$7.99



138 PIECE - COUNTER DISPLAY
78 STICKERS - 60 SOCKS

SKU #	428-82279
Unit Count	138
Unit SRP	\$5.99 - \$7.99

WAIT, THERE'S MORE! ASK YOUR REP ABOUT ADDITIONAL PROFIT CENTERS!

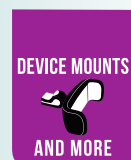
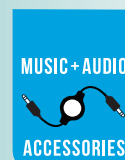
airskins.
STYLE THAT STICKS PROTECTION THAT LASTS®



**STICKER
MANIA**
HEAVY DUTY WEATHER RESISTANT VINYL STICKERS



GETPOWER®





LIKE FULL CATALOGS?
AVAILABLE HERE!

airskins
STYLE THAT STICKS PROTECTION THAT LASTS

**BATTLE
BUDDY**
KNIVES



ACCESSORIES
CRUCIAL TECH



EYESOCELES
SUNGLASSES



GETPOWER



LUCKY LIGHTERS
HANDCRAFTED - DURABLE - WINDPROOF LIGHTERS

**MUNCH
MALLOWS**





T-480 Co Rd 7, Liberty Center, Ohio 43532
Phone: 866-882-667 Fax: 419-960-4916
www.SmithCoDistributing.com
DirectStoreDelivery@gmail.com



NEW CUSTOMER FORM

REQUIRED

Business Name: _____ **Principle's Name:** _____
Accounts Payable Name: _____ **Accounts Payable Email:** _____
Bill To Name: _____ **TAX ID #:** _____
Address: _____
City: _____ **State:** _____ **Zip:** _____
Business Phone: _____
Key Contact Name: _____ **Position:** _____
E-mail: _____ **Cell Number:** _____

If ship to name and address are different please fill out the lines below

Ship To Name: _____
Address: _____
City: _____ **State:** _____ **Zip:** _____

CREDIT CARD AUTHORIZATION

REQUIRED

By signing this form, I, _____ authorize Smith Co. Distributing, to charge my credit card for all Smith Co. Distributing orders placed, as indicated in the "TOTAL" box on each corresponding Order Form, until formal credit terms have been established and agreed upon in writing. This authorization covers multiple transactions and shall remain in effect until a credit agreement is approved or this authorization is revoked in writing. Once a charge is processed, you will receive a confirmation email including your order details and tracking information.

Cardholder Name: _____
Card Number (#): _____
EXP: ____/____ **CVV:** _____ **Zip:** _____ ☐ AMEX ☐ DISCOVER ☐ VISA ☐ MASTERCARD
Credit Card Billing Address: _____
City: _____ **State:** _____ **Zip:** _____

I authorize Smith Co. Distributing to charge the credit card indicated in this authorization form according to the terms outlined above. This payment authorization is for the good/services described on the Smith Co distributing Order Form, for the amount indicated in the "TOTAL" box only. I certify that I am an authorized user of this credit card and that I will not dispute the payment with my credit card company, so long as the transaction corresponds to the terms and items indicated on the Smith Co. Distributing Order Form.

Cardholder Signature: _____ **Date:** _____
Printed Name: _____

FOR NON-TAXABLE ACCOUNTS, WE REQUIRE
A COPY OF YOUR SALES TAX EXEMPTION FORM
BEFORE WE CAN PROCESS AND SHIP YOUR ORDER